



Athar Khan was appointed to the role of Director, International Specialty Sales in October 2020. Athar and his team are responsible for managing Delta’s relationship with accounts specialized in Asia Pacific, Latin and EMEA Consolidator business, within the United States. Athar and his team coordinate joint selling activities with our partners AeroMexico, Air France/KLM, Virgin Atlantic, Korean Air, and China Eastern.

Athar returns from Seoul, South Korea where he was positioned as Director, Asia Pacific, Sales. Athar and his team were responsible for managing Delta’s relationship with Global and Multi-National Accounts as well as world’s three largest Travel Management Companies in Asia Pacific. Athar also worked closely with local sales teams as well as Delta’s airline partners in Asia Pacific to develop new programs and drove margin-accretive revenue growth to Delta and our partners.

Prior to relocating to South Korea, Athar was Vice President, Americas for Jet Airways. Prior to that, Athar served as Director, NY Financial, responsible for the major investment banks and private equity accounts, as well as Director, New York Sales where he helped lead Delta’s drive to “Win in New York”.

Additionally, Athar brings significant international experience from his roles in Doha with Qatar Airways as well as in LAC, EMEA and APAC during his 18 years with American Airlines, making him an ideal fit for his new position.

Athar is a graduate of Marlboro College in Vermont and has a Bachelor of Arts degree in Economics and Sociology.